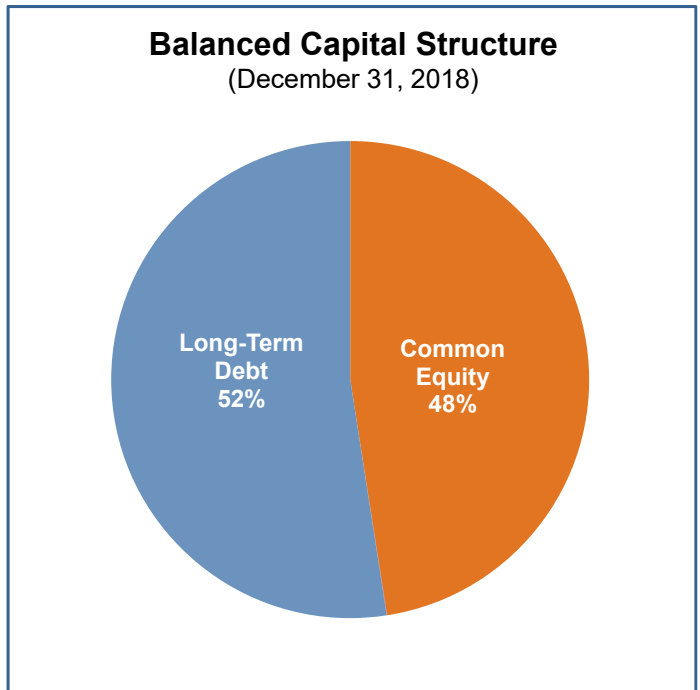
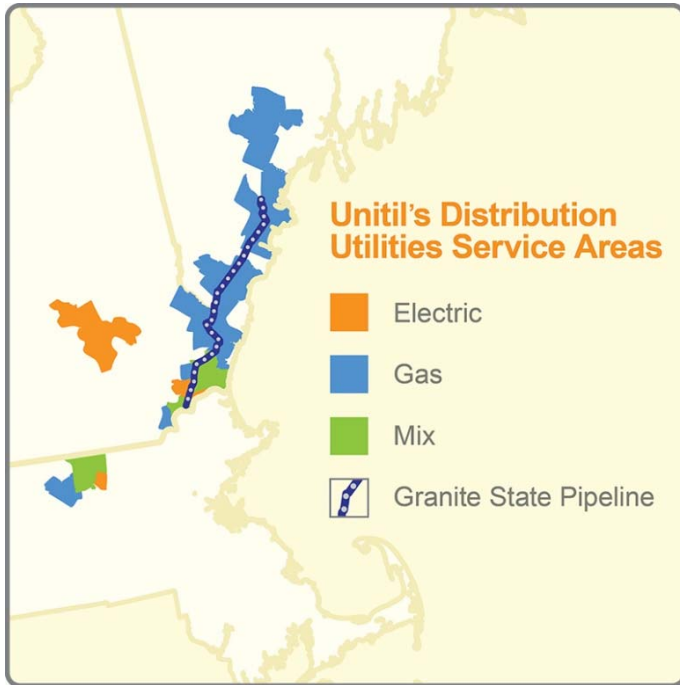




Corporate Profile

Unitil Corporation (“Unitil”) provides energy for life by safely and reliably delivering natural gas and electricity in New England. We are committed to the communities we serve and to developing people, business practices, and technologies that lead to the delivery of dependable, more efficient energy. Unitil is a public utility holding company with operations in Maine, New Hampshire and Massachusetts. Together, Unitil’s operating utilities serve approximately 105,600 electric customers and 82,700 natural gas customers. Other subsidiaries include Usource, Unitil’s non-regulated business segment. For more information about our people, technologies, and community involvement please visit www.unitil.com.



Unitil Energy Systems, Inc.
<ul style="list-style-type: none"> Electric distribution utility New Hampshire 76,100 customers

Fitchburg Gas and Electric Light Company
<ul style="list-style-type: none"> Electric & natural gas distribution utility Massachusetts 15,900 gas customers 29,500 electric customers

Northern Utilities, Inc.
<ul style="list-style-type: none"> Natural gas distribution utility Maine and New Hampshire 66,800 customers

Granite State Gas Transmission, Inc.
<ul style="list-style-type: none"> Natural gas transmission pipeline Maine and New Hampshire 86 miles of underground pipeline

Usource L.L.C.
<ul style="list-style-type: none"> Energy brokering and management Acts as agent; no commodity trading risk

Executive Officers

Thomas P. Meissner, Jr.

Chairman of the Board, Chief Executive Officer
and President

Christine L. Vaughan

Senior Vice President, Chief Financial Officer
and Treasurer

Todd R. Black

Senior Vice President, Unitol Corporation

Laurence M. Brock

Controller and Chief Accounting Officer

Sandra L. Whitney

Corporate Secretary

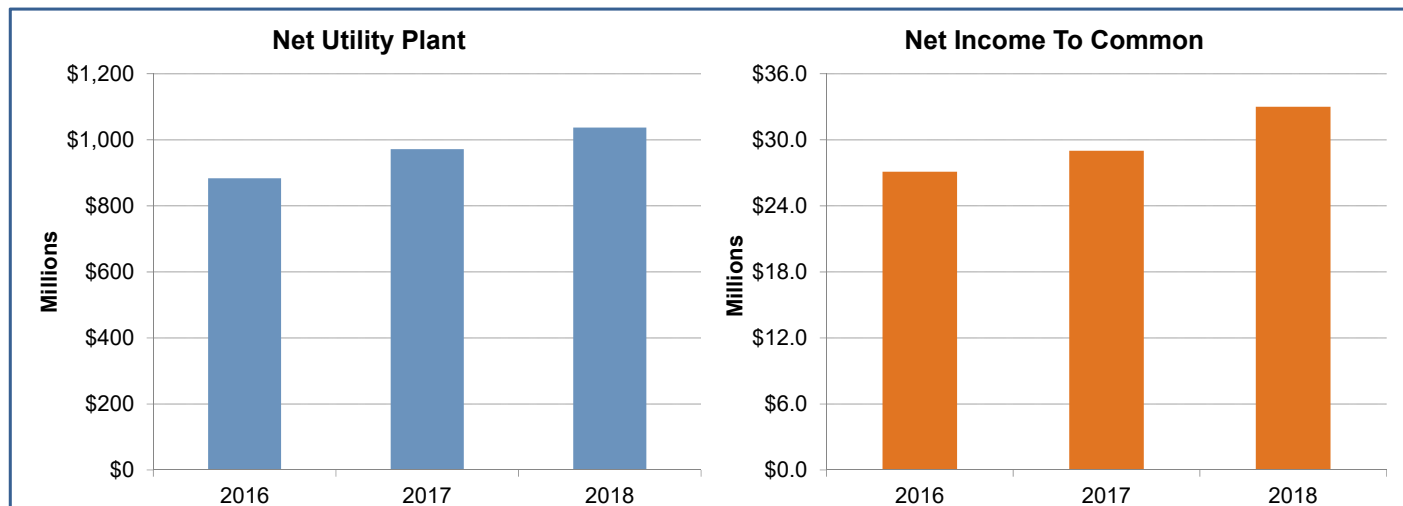
Analyst Coverage

Janney Montgomery Scott LLC

RBC Capital Markets

Bank of America Merrill Lynch

	2018	2017	2016
Net Income To Common (Millions)	\$ 33.0	\$ 29.0	\$ 27.1
Shares Outstanding (000's) - Diluted	14,829	14,102	13,996
Earnings Per Share	\$ 2.23	\$ 2.06	\$ 1.94
Dividends Paid Per Share	1.46	1.44	1.42
Book Value Per Share	23.60	22.72	20.82
Customers Served			
Electric	105,600	105,000	104,300
Gas	82,700	81,300	79,900
Total	188,300	186,300	184,200
Net Utility Plant (Millions)	\$ 1,036.8	\$ 971.5	\$ 883.4
Capital Expenditures (Millions)	\$ 102.4	\$ 119.3	\$ 98.1



Dividend Reinvestment and Direct Purchase Plan

A Dividend Reinvestment and Stock Purchase Plan is available to registered holders of Unitol's Common Stock. This Plan provides shareholders with an economical means to increase their investment in Unitol each quarter by reinvesting their dividends without broker fees. For additional information or enrollment, please contact Unitol or Computershare.

Dividend Payment Dates

Subsequent to authorization by the Board of Directors, dividends are paid quarterly on February 28th, May 29th, August 29th and November 27th.

Investor Relations

Todd Diggins
(603) 773-6504
Diggins@unitil.com

Shareholder Relations

Sandy Whitney
(603) 773-6561
Whitney@unitil.com

Stock Transfer Agent and Registrar

Computershare Investor Services
PO Box 43078
Providence, RI 02940-3078
(800) 736-3001
Web: www.computershare.com/investor



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